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- Finance Manager, Benedict Khoo

Customer Success Story



CUSTOMER PROFILE

Founded in 1995, Yenom has grown from a small Singapore-based manufacturer of pressure-sensitive adhesive label materials into a multinational company, providing global solutions.

After 20 years of continuous development and progress, Yenom pressure-sensitive adhesive label materials have been widely used in food, beverage and wine, chemical products, retail, promotional, industrial, pharmaceutical and other industries.

THE CHALLENGE

As Yenom kept growing, they realized that their on-premise ERP solution was outdated and poorly suited for their environment.

The company had been growing strongly since its incorporation, and in 2016 it became clear that

the company required better IT solutions to support their continuous growth.

Yenom's management team needed a system to standardize various processes. Their existing system was unable to manage their increasingly complex finances and operations in an efficient manner.

Hardware maintenance also proved to be a major challenge. With their on-premise solution, Yenom had to face recurring costs of professional hardware and network maintenance, continuous monitoring and backup of their in-house systems, and updates and upgrades of IT infrastructure.

Based on Yenom's requirements, the team at Axxis Consulting determined that SAP Business One was an ideal fit.



Company:

YENOM



Industry:

Manufacturing



Solution:

SAP Business One

<http://yenom.com.sg>

WHY SAP BUSINESS ONE?

Working with Yenom, the team at Axxis Consulting helped to identify the main requirements for an integrated ERP solution. It quickly became clear that a cloud solution was the preferred choice.

SAP Business One's finance and inventory modules were able to meet Yenom's requirements to standardize operations and cut



down on time consuming, redundant activities.

"After meeting with the Axxis Consulting team, we were confident that SAP Business One could truly change the way we do business." said Benedict Khoo, Finance Manager at Yenom.

SAP Business One also offered Yenom an affordable, accessible and user friendly system.

THE PROJECT

One of the major concerns of Yenom was the project implementation cost. Based on the clearly defined scope of work, Axxis Consulting was able to provide Yenom with a fixed price project cost that included all the critical features required.

Moreover, the implementation consultants from Axxis also delivered customizations to the core software to fulfill their unique needs, such as customized reports including a Critical Material Shortage Report and various other Production report.

"Axxis Consulting took the time to listen and understand our business needs and created customized functionalities and shortcuts within the system to save us time and money." explained Benedict Khoo.

Axxis carried out the implementation in a way that minimized the disruption of Yenom's day-to-day activities.

Scheduled workshops together with the key users ensured that all business requirements were met.

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PROJECT RESULTS

Since they moved to SAP Business One hosted in the cloud, Yenom has streamlined their operations and improved productivity.

Yenom's maintenance costs have been significantly reduced. With a cloud solution, they now have lower up-front costs due to the absence of any significant IT expenses such as hardware and support staff.

Now Yenom can run rapidly without disruption to their business.

The Finance Module provides Yenom with a complete set of tools to help manage and

streamline their financial operations. The Group can now manage cash flow and financial statements to see where they stand at a moment's notice.

SAP Business One provides them with a single, integrated solution that provides clear visibility into their entire business and complete control over every aspect of their operations.

FUTURE OUTLOOK

With a roadmap to implement SAP's inventory and distribution module, Yenom will be able to access accurate information regarding inbound and outbound shipments, inventory, and item location. The solution will allow them to run real-time inventory updates and availability checks as well as manage pricing.

After a successful implementation here in Singapore, Yenom now looks forward to rolling-out SAP Business One to their other locations including Australia, Thailand, and Malaysia.

SAP Business One and Axxis Consulting provided Yenom with a scalable, flexible, and consistent platform for future growth and expansion.