

“Axxis Consulting and AWS allowed us to develop a flexible platform which will stimulate Kyohei Denki growth and give the company more visibility”

- Manager (Finance and Administration), Tan Wan San

Customer Success Story



CUSTOMER PROFILE

Kyohei Denki is a Japanese electronics materials trading company with more than 50 years of experience in the industry.

The company provides a wide range of industrial materials, optical products (such as LCD backlight modules, touch panels), and processed goods (adhesive tapes, cable tube, heat solution products...). The company was founded in 1951 and is based in Tokyo with 17 offices spread across Asia.

Kyohei Denki has been growing steadily since it was founded. They started using SAP Business One in 2007 as an on-premise solution to address their main challenges. In 2017 it became clear that the company needed to enhance their IT infrastructure to support continuous growth, so they approached Axxis Consulting for an upgrade of their existing system, as well as to discuss a move to the cloud.

THE CHALLENGE

While Kyohei Denki was already quite satisfied with SAP Business One, they began to realize that their IT environment was becoming outdated, and faced a range of challenges.

Kyohei Denki hosted SAP Business One on-premise, and with a small IT team in place, they had trouble responding to server issues. They found that their system was down on average once per month, which negatively impacted their business operations.

Accessibility of information by users outside of the office also proved to be a major challenge. In the existing environment, users outside of the network had to use a VPN connection to access the system, which was costly and time consuming. This also hindered expansion, as they wanted to rollout the solution to the Philippines and Malaysia.



Company:

Kyohei Denki



Industry:

Industrial



Solution:

SAP Business One

Hosted by AWS

www.kyohei-denki.com

Thus, Kyohei Denki was looking for an alternative solution to ideally provide users web-enabled access to the system, from anywhere, at anytime.

Kyohei Denki also realized that their version of SAP Business One (version 8.8 released in 2011) was heavily outdated.

Electronics Materials & Advanced Devices & Materials



This prevented them from utilizing the latest features and upgrades available to SAP Business One customers.

With a range of customizations and add-ons, Kyohei Denki needed to find a trusted SAP partner who could upgrade and enhance their system with minimal disruption.

WHY SAP BUSINESS ONE HOSTED BY AWS ?

After engaging Axxis Consulting, it became clear to Kyohei Denki that it was time to upgrade the solution, as well as move to the cloud to address their various challenges. When considering where to host the solution, AWS was the ideal choice. AWS provides a highly reliable, scalable, low-cost infrastructure platform in the cloud that powers hundreds of thousands of businesses in 190 countries around the world. Together with AWS, Axxis Consulting was able to quickly and efficiently migrate Kyohei Denki's IT infrastructure to the cloud.

THE PROJECT

Working with Kyohei Denki, the team at Axxis Consulting helped to identify the main requirements to upgrade the existing solution, migrate it to the cloud, as well as roll it out to both the Philippines & Malaysia.

Based on the clearly defined scope of work, Axxis Consulting was able to provide Kyohei Denki with a fixed price project cost that included all the critical features required.

PROJECT RESULTS

Since they moved to the cloud, Kyohei Denki's daily operations have been simplified. Their SAP Business One solution runs faster, and is conveniently accessible from anywhere. Whether a Kyohei Denki employee is in the office in Singapore or at home in the Philippines, they can access the solution and carry out their daily activities.

Kyohei Denki no longer have to worry about potential system downtime and maintaining their server. By eliminating maintenance services, Kyohei Denki's IT costs will be proportionally reduced in the long term. Knowing that their data is securely hosted with AWS, Kyohei Denki can rest assured that there will be no disruptions.

With a migration to the cloud and an upgrade to SAP Business One version 9.2, Kyohei Denki are able to significantly improve their productivity. "Since we have moved to the cloud with Axxis and AWS, we can now innovate faster and more easily develop our business

environment and manage our services," says Tan Woan San. A great example of this is that since Kyohei Denki moved to the cloud, reports that previously took 1 to 2 hours to generate and print, now only take 10 to 15 minutes.

FUTURE OUTLOOK

Kyohei Denki is now actively finding ways to improve their SAP Business One Solution. Axxis is currently helping Kyohei Denki to improve their financial consolidation reporting.

With the help of Axxis Consulting, Kyohei Denki now has a strong ERP system for their company that streamlines their business operations and continues to encourage company growth.

"The partnership with Axxis Consulting and AWS allowed us to increase the availability of our services for our products." says Tan Woan San.